# An Exploration of Video Game Sales





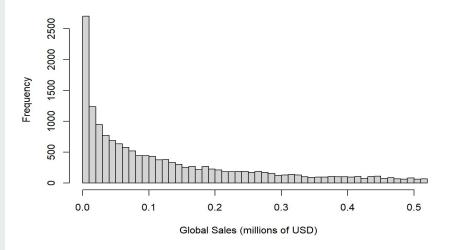


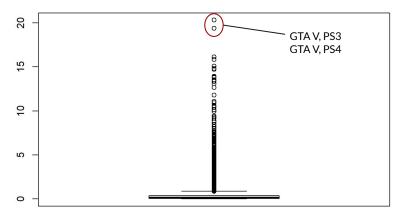
#### **Today's topics:**

- 1. Descriptive analysis
  - a. variable distributions
  - b. notable correlations
- 2. 1-sample stats inference
- 3. Cl and H-test for action games
- 4. Sports vs Shooter sales
- 5. Bootstrap rating ~ sales

# Response variable of interest: Global video game sales

- Extreme right skew
- Outliers present





### Top Selling Video Games

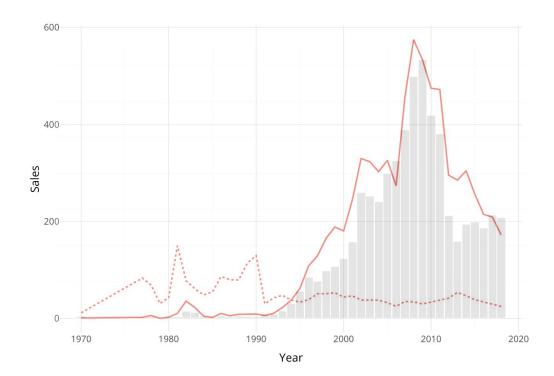
| Name                           | Platform | Genre            | Sales | Year |
|--------------------------------|----------|------------------|-------|------|
| Grand Theft Auto V             | PS3      | Action           | 20.32 | 2013 |
| Grand Theft Auto V             | PS4      | Action           | 19.39 | 2014 |
| Grand Theft Auto: Vice City    | PS2      | Action           | 16.15 | 2002 |
| Grand Theft Auto V             | X360     | Action           | 15.86 | 2013 |
| Call of Duty: Black Ops 3      | PS4      | Shooter          | 15.09 | 2015 |
| Call of Duty: Modern Warfare 3 | X360     | Shooter          | 14.82 | 2011 |
| Call of Duty: Black Ops        | X360     | Shooter          | 14.74 | 2010 |
| Red Dead Redemption 2          | PS4      | Action-Adventure | 13.94 | 2018 |
| Call of Duty: Black Ops II     | X360     | Shooter          | 13.86 | 2012 |
| Call of Duty: Black Ops II     | PS3      | Shooter          | 13.80 | 2012 |
|                                |          |                  |       |      |

### Sales by year

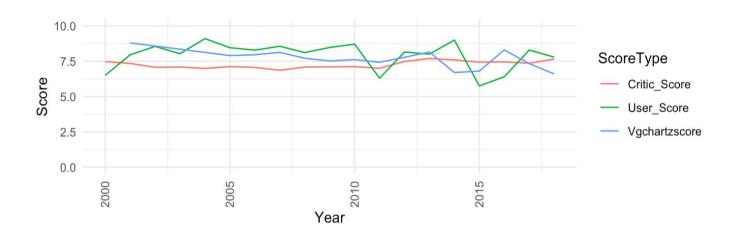
Total Sales in 10<sup>6</sup> USD —

Mean Sales per Game in 10<sup>4</sup> USD .....

Relative number of games released



### Video game average ratings over time

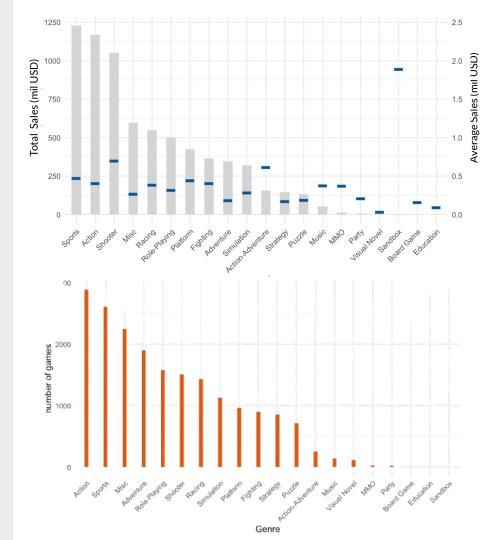


### Video Game Genres

**Total Sales per genre** 

Mean Sales per genre

Number of games per genre



### 1-Sample Stats Inference for Sales

**Full sample mean:** 0.37 mil USD **95% CI:** [0.35, 0.38] mil USD

#### Check assumptions:

- The sample is not randomized (database does not include all games and would have a bias towards including games that are available in English)
- 2. The population sales distribution is not normal at all (extreme right skew)
- 3. The dataset had two extreme outliers identified via boxplot, but they were removed.

### Action Video Games: Sales CI and h-test with all data

$$H_0$$
:  $\mu_{Action \, video \, games} = 0.367$ 

$$H_a$$
:  $\mu_{Action \, video \, games} \neq 0.367$ 

#### **Assumptions:**

- 1) Data is right-skewed- not normalized, but we use a large sample.
- 2) Data is not randomized.
- 3) Quantitative response variable is Global Sales.
- 4) Outliers are included in this first test.

We are 95% confident that, on average, the mean action global video game sales fall in [0.378, 0.455] so we reject the null hypothesis. (Sales measured in millions USD)

Our results are statistically significant with a p value of **0.012**.

However, our results are not practically significant with a small Cohen's D value of **0.052**, and the population mean is only weakly removed from the CI.



### Action Video Games: Sales CI and h-test after removing Outliers

$$H_0$$
:  $\mu_{Action \, video \, games} = 0.342$ 

**H<sub>a</sub>:**  $\mu_{\text{Action video games}} \neq 0.342$ 

Name

Crand Theft Auto V

Grand Theft Auto V

Grand Theft Auto: Vice City

Grand Theft Auto V

Grand Theft Auto III

Grand Theft Auto IV

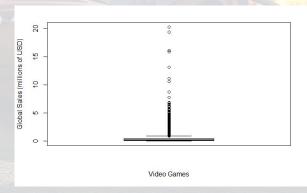
Grand Theft Auto IV

Grand Theft Auto V

Grand Theft Auto V

Grand Theft Auto V

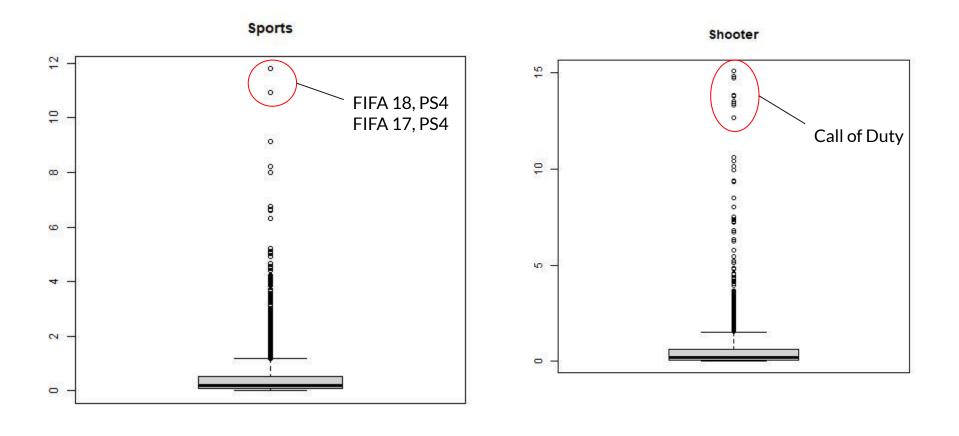
Grand Theft Auto: Liberty City Stories



We are 95% confident that, on average, the mean action global video game sales fall in [0.35, 0.402] so we reject the null hypothesis. (Sales measured in millions USD)

Our results are statistically significant with a p value of **0.013**.

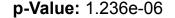
However, our results are not practically significant with a small Cohen's D value of **0.049**, and the population mean is only weakly removed from the CI.



### 2 Sample T-Test: Sports and Shooter Sales

$$H_0$$
:  $\mu_{\text{Sports Sales}} - \mu_{\text{Shooter Sales}} = 0$ 

$$H_a$$
:  $\mu_{\text{Sports Sales}} - \mu_{\text{Shooter Sales}} \neq 0$ 



**95% CI:** [-0.193, -0.082]

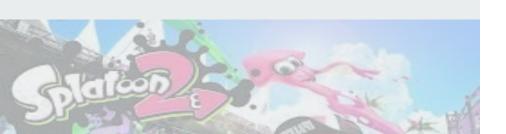
**Cohen's D:** 0.177



Conclusion: Although there is a significant difference of the means, in practicality they remain relatively close.

#### Assumptions:

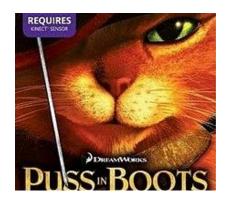
- 1) Data is not normal, but we do have a large sample.
- 2) Data is not random.
- 3) These are a quantitative response variable for two groups which is Sales.











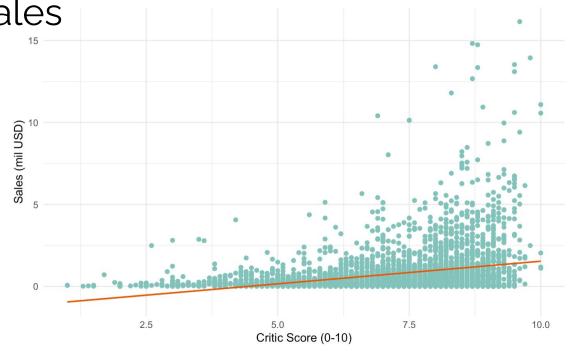
## CI for Population Correlation using Bootstrap:

Critic Scores and Sales

Full sample correlation mean: 0.30

Bootstrap sample bias: 0.0005

95% CI: [0.28, 0.32]



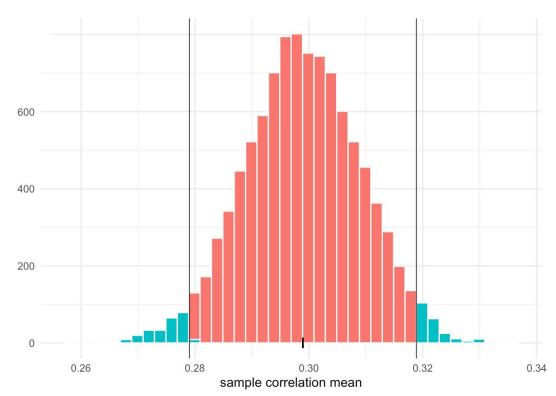
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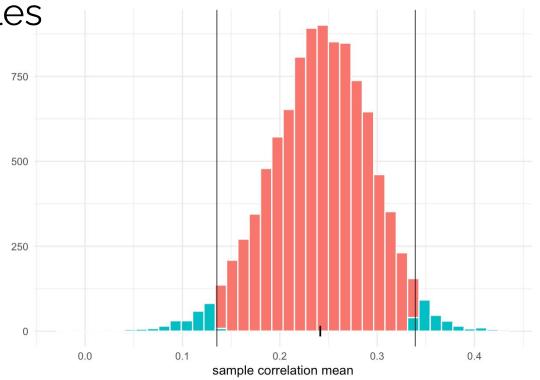
## CI for Population Correlation using Bootstrap:

User Ratings and Sales

Full sample correlation mean: 0.24

Bootstrap sample bias: 0.002

95% CI: [0.13, 0.34]



## GGWP



## QUESTION TIME







| Name                                | Global_Sales |
|-------------------------------------|--------------|
| Metal Gear Solid 2: Sons of Liberty | 6.05         |
| Yakuza Zero                         | 0.65         |
| Stardew Valley                      | 0.13         |